



**OUR WAY OF
BEING**



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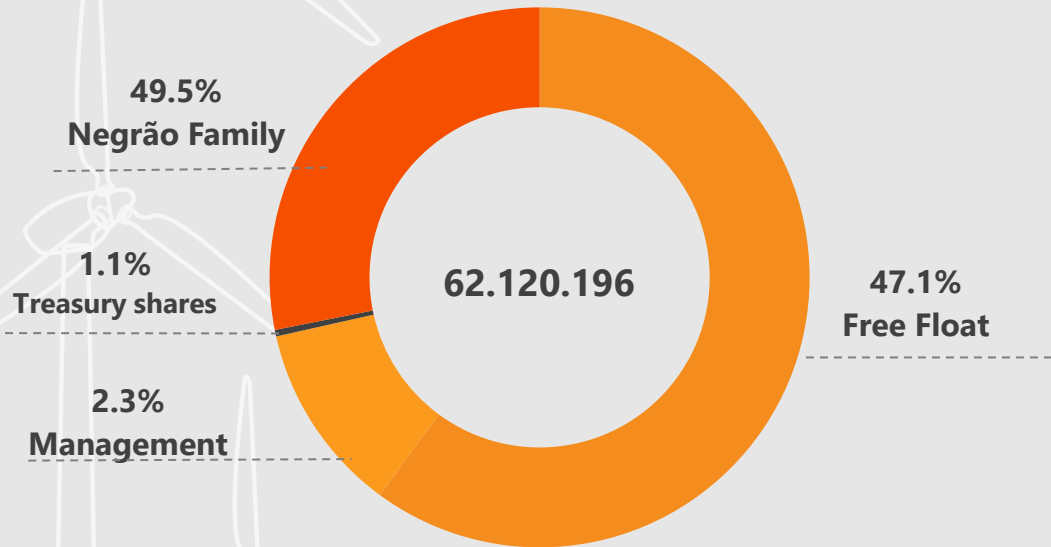
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Additional information may be requested from AERIS INDÚSTRIA E COMÉRCIO DE EQUIPAMENTOS PARA GERAÇÃO DE ENERGIA S.A. by phone at +55 (85) 3304-5858 or at the address: Rodovia CE-155, S/N, km 02, Pecém Industrial and Port Complex, ZIP Code 61.680-000, Caucaia – CE, Brazil.



CORPORATE MANAGEMENT

OWNERSHIP STRUCTURE (1)



BOARD OF DIRECTORS

Gisela Sarnes Negrão Assis
Chair of the Board of Directors

Claus Henning Bernhard Paulo von Heydebreck
Independent Board member

Samuel Saldanha Teixeira
Board member

Alexandre Sarnes Negrão
Board member

Marcos Grodetzky
Independent Board member and Coordinator of the Committee

Valdenise dos Santos Menezes
Member of the Committee

Patrícia Latorre
Member of the Committee

AUDIT COMMITTEE

ESG



E

ENVIRONMENTAL

We follow the industry's strictest environmental standards, and our business model furthers the generation of clean and renewable energy



S

SOCIAL

Commitment to the social and economic development of local communities through massive job creation and incentives to social programs



G

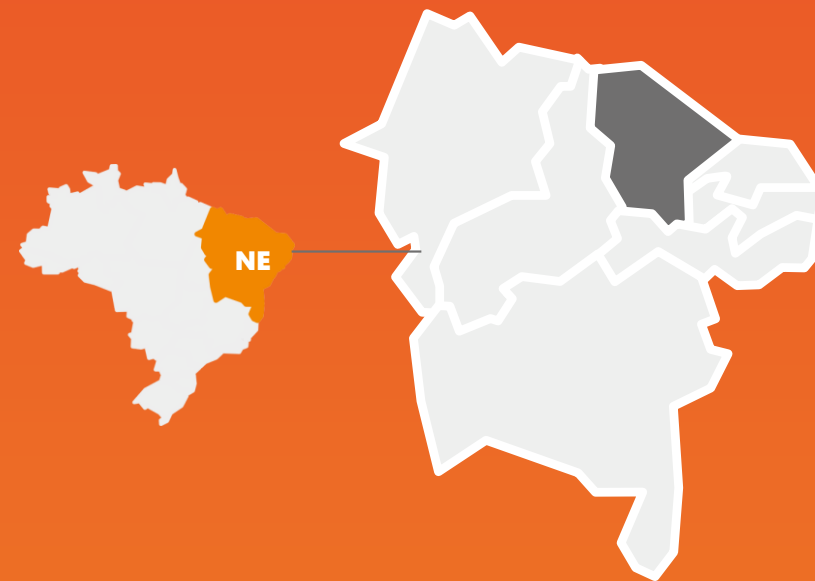
GOVERNANCE

World-class corporate governance with an independent board of directors (40%), supported by a statutory audit committee with external and independent members



ABOUT US

INDUSTRY OVERVIEW



~ 1,700 employees



Industrial Park
of Pecém—
Ceará, Brazil



Over 2 million m² total area,
with 205.9 m² of built area



ABOUT US



Largest manufacturer of wind turbine blades in Latin America.



Products manufactured following the most advanced manufacturing processes and complying with the strictest quality requirements.



State-of-the-art factory, reference in productivity and strategic location.



Established to grow with the excellent global perspectives for the wind sector.



OUR HISTORY

A DECADE EVOLVING



Production starts in the second quarter and the Company takes the first steps towards obtaining certifications focused on management excellence. Beginning of the relationship with Acciona Windpower



Beginning of supply to the Brazilian company WEG.



The U.S. company General Electric (GE) joins the customer portfolio. Expansions of phases 3 & 4.



Launch of the "Ventos sem Fronteira" (Borderless Wind) program.



The Company goes public on the Novo Mercado segment of B3.



Contract renewal with Vestas Wind Systems, AS"



Aeris is now part of the ISE (the B3's Corporate Sustainability Index) portfolio.

New Additive with Vestas and Nordex

2024



Aeris is founded with a focus on manufacturing wind turbine blades, a growing market connected to energy sustainability.

2010

2011

The Company wins its first customer, the Indian Suzlon, and starts the construction of the industrial park.



SUZLON

2012

2013

Achievement of ISO 9001 (Quality), ISO 14001 (Environment), and OSHAS 18001 (Occupational Health and Safety) certifications.

Creation of Aeris Service.



2014

2015

Start of production for the Danish Vestas and expansion of phases 1 & 2.

Manufacture of blade #1,000.



Vestas

2016

The Company becomes a signatory to the UN Global Compact.

2017

The Company starts exporting to the United States, producing approximately 1 GW of power.

Aeris is ranked among the 1,000 largest companies in Brazil, among the 100 more sustainable and the 12 best companies to work for in Ceará.

2018

Ranked the best company in the capital goods sector, and the 8th best company to work for in Ceará.

2020/21

OEA and ISO 45001 certified, replacing OHSAS 18001.

Rated as one of the 150 best companies to work for in Brazil.

2019

The Company is awarded with Great Place to Work as the 3rd best place to work in Ceará.

Implementation of the "Excelência Aeris" (Aeris Excellence) program and new contract with .

Vestas

2021

Beginning of the relationship with Siemens Gamesa Renewable Energy

SIEMENS Gamesa
RENEWABLE ENERGY

2022

2023

Follow-on of R\$400 million

OUR HISTORY

EXPANSION

2012



18.000 m²

2017



55.000 m²

2020



100.000 m²

Pecém
I e III

2024

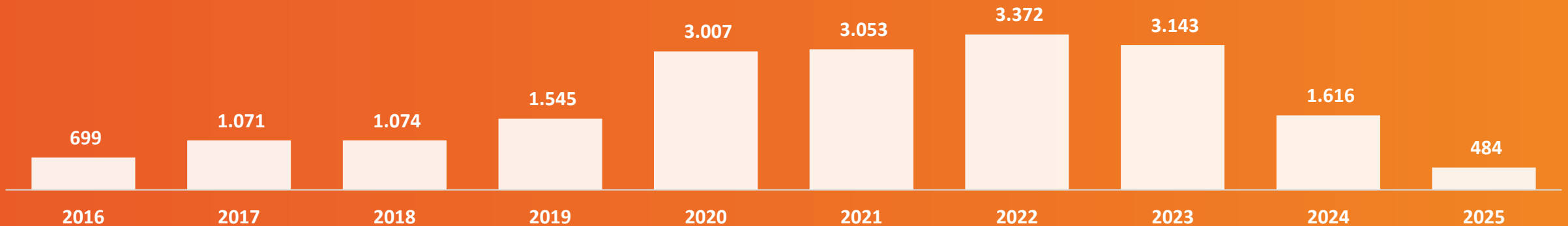
Pecém
II



205.907 m²

Source: Google Earth Pro

Production (MW equivalent)



VALUE CHAIN

INPUTS



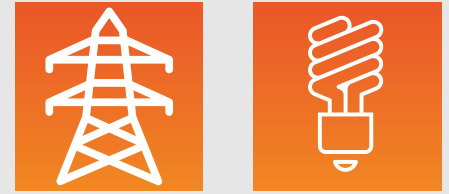
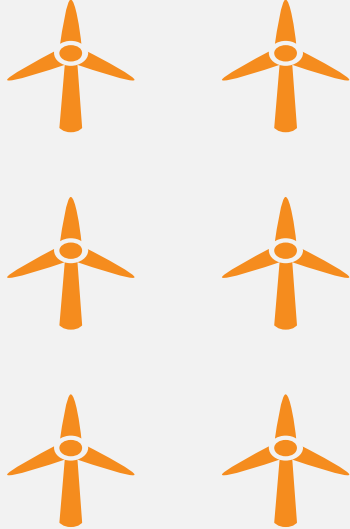
WIND TURBINE



NORDEX **acciona** Windpower
GE GE Renewable Energy
SIEMENS Gamesa RENEWABLE ENERGY
Vestas **WEG**

Development and Manufacture of Wind Turbines


WIND FARM




TRANSMISSION

DISTRIBUTION

CONSUMPTION



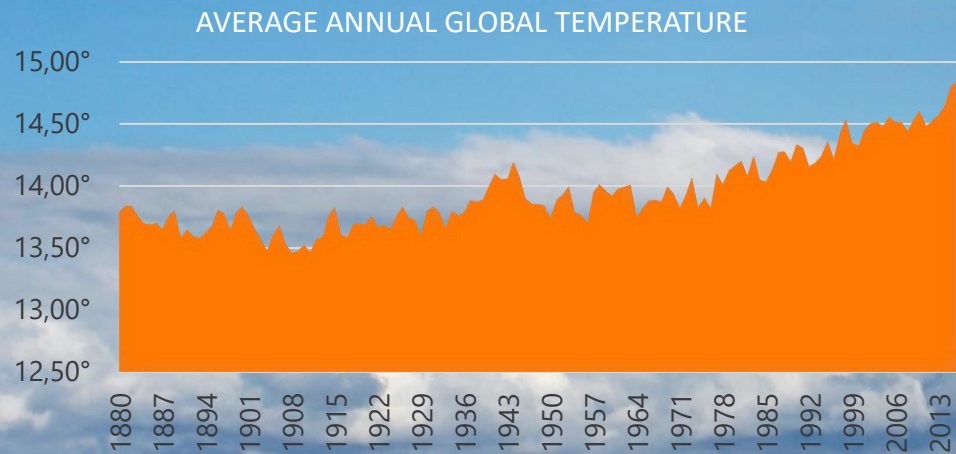
aeris Blade manufacturing & Tooling



aeris service Inspection and repair of wind turbine blades

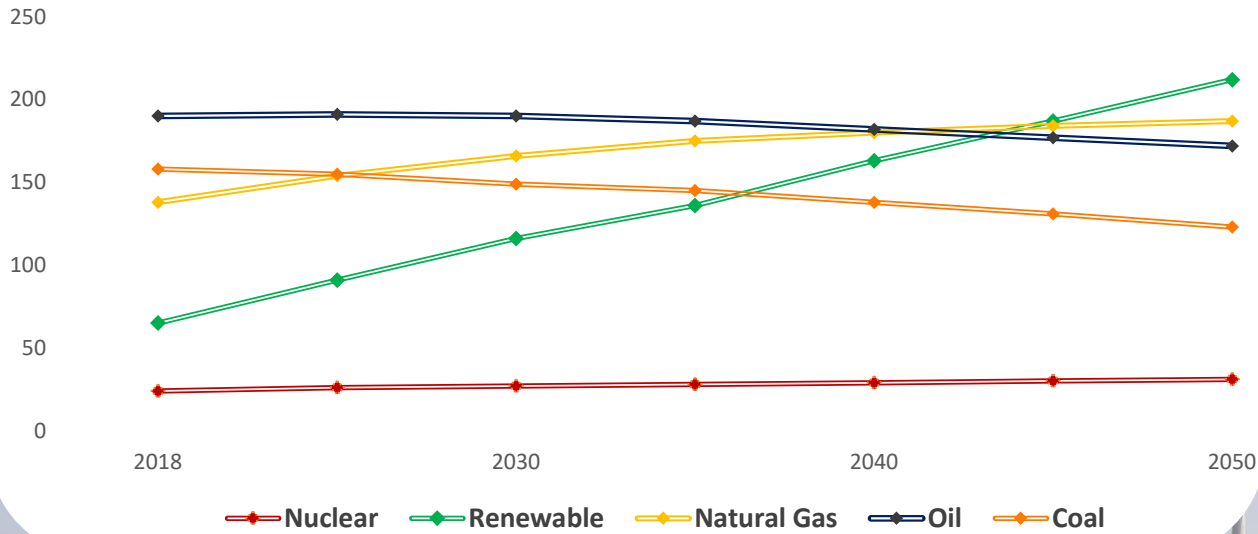
ENERGY TRANSITION

Climate problems, such as global warming, increase the share of renewable energy in the next few decades.

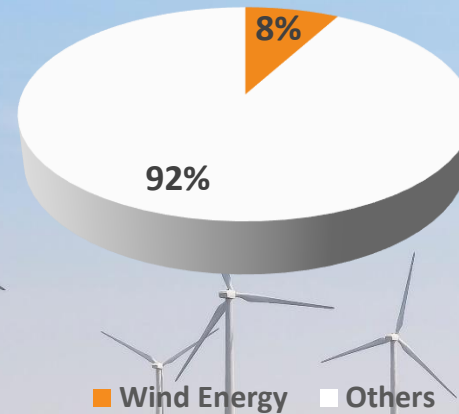


ENERGY TRANSITION

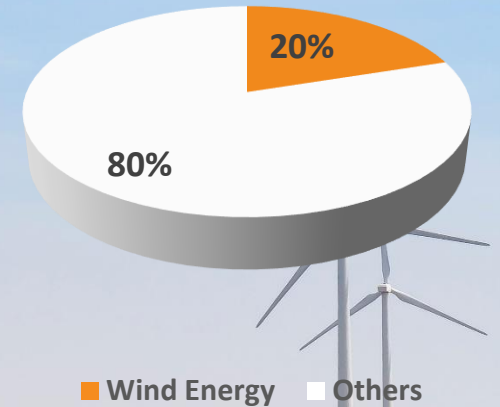
Energy consumption worldwide (exajoules)



2019
7,556 GW



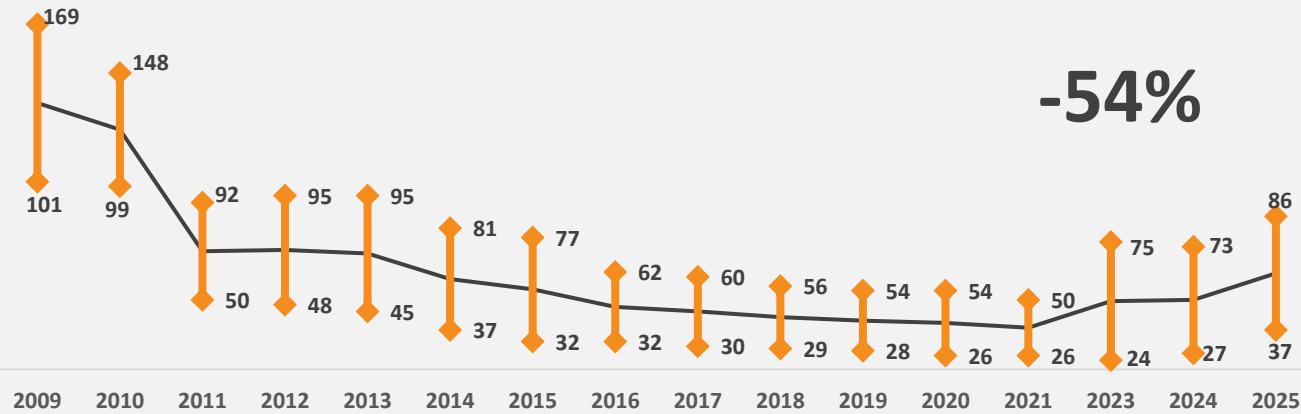
2050
20,391 GW



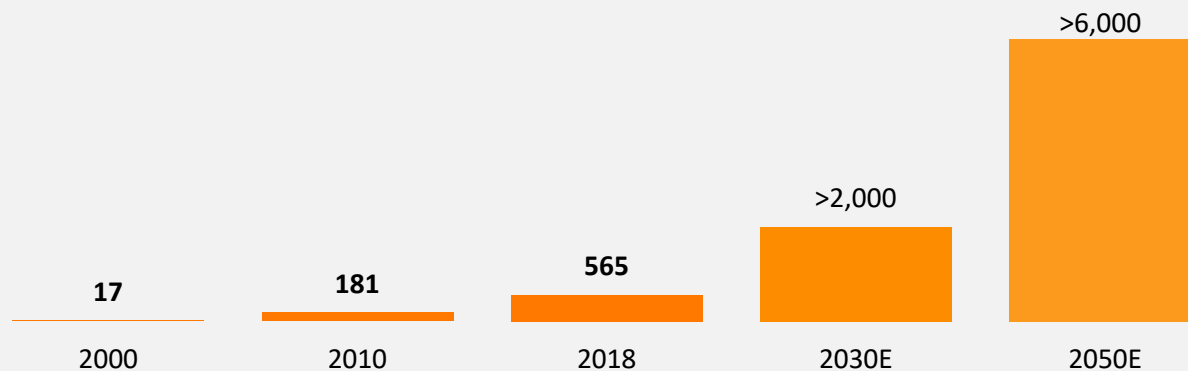
WIND ENERGY MARKET

WORLD

Cost of unsubsidized wind power (\$/MWh)



Accumulated wind capacity in the world (GW)



HIGHLIGHTS

Levelized cost of energy (LCOE) fell by 54% in the last decade, making wind energy a key player in energy transition.

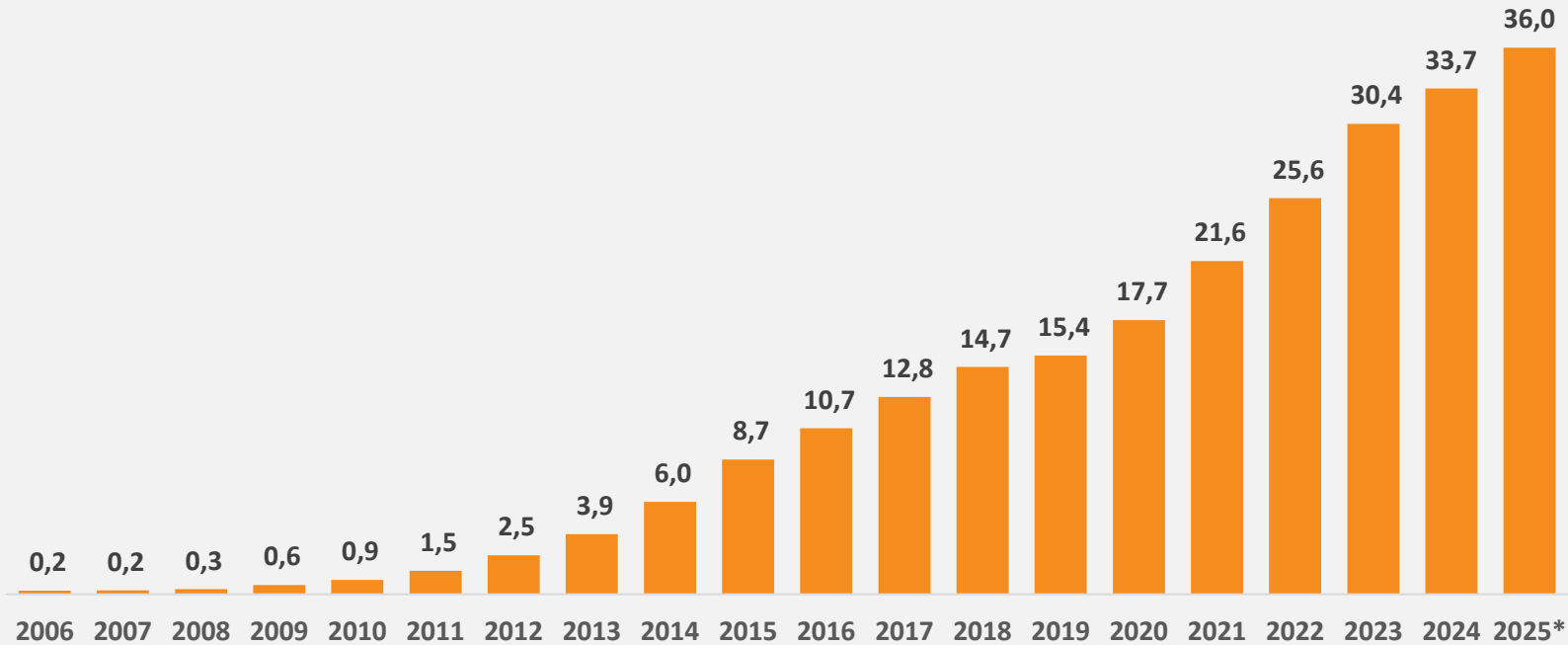
The installed capacity should triple by 2030, and triple again by 2050.

Source: Lazard Levelized Cost of Energy Analysis e Future of Wind 2019 (Irena)

WIND ENERGY MARKET

BRAZIL

Accumulated Wind Capacity - Brazil (GW)



Sources: Abeeólica Infovento 39

HIGHLIGHTS

- Average capacity factor in Brazil exceeds global average 38% vs 34%

Sources: Global Wind Energy Council.

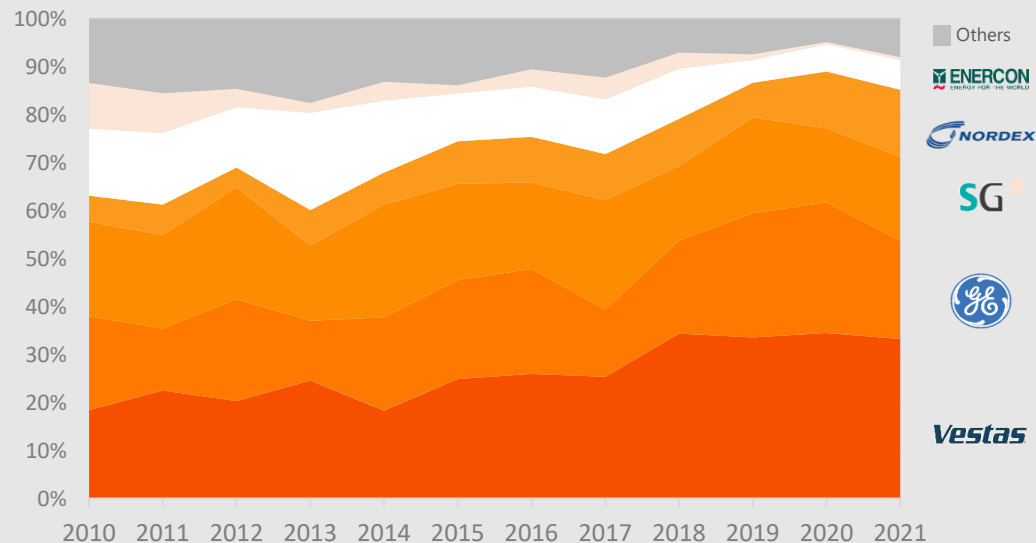
MARKET CONSOLIDATION AND OUTSOURCING

Market share OEMs¹

Wind turbine manufacturers have undergone intense consolidation in the last few years.

Western world is concentrated in a few companies.

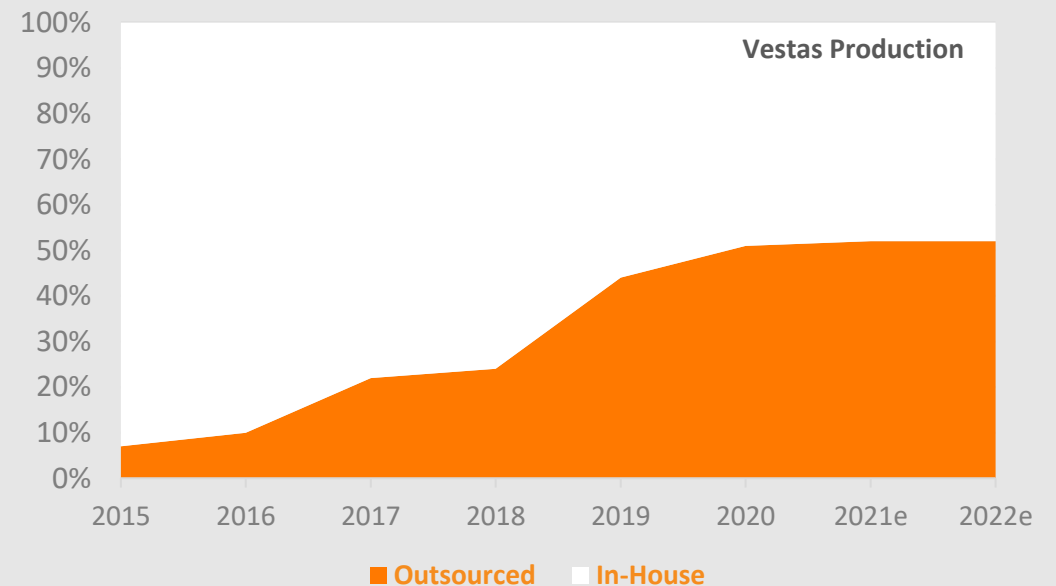
Chinese manufacturers remain isolated, accounting for less than 2.0% outside China.



Outsourcing trend

Increase of the blade manufacturing outsourcing process, moving up from less than 20% 10 years ago to more than 50% today.







Aeris is established to increase participation in all customers.

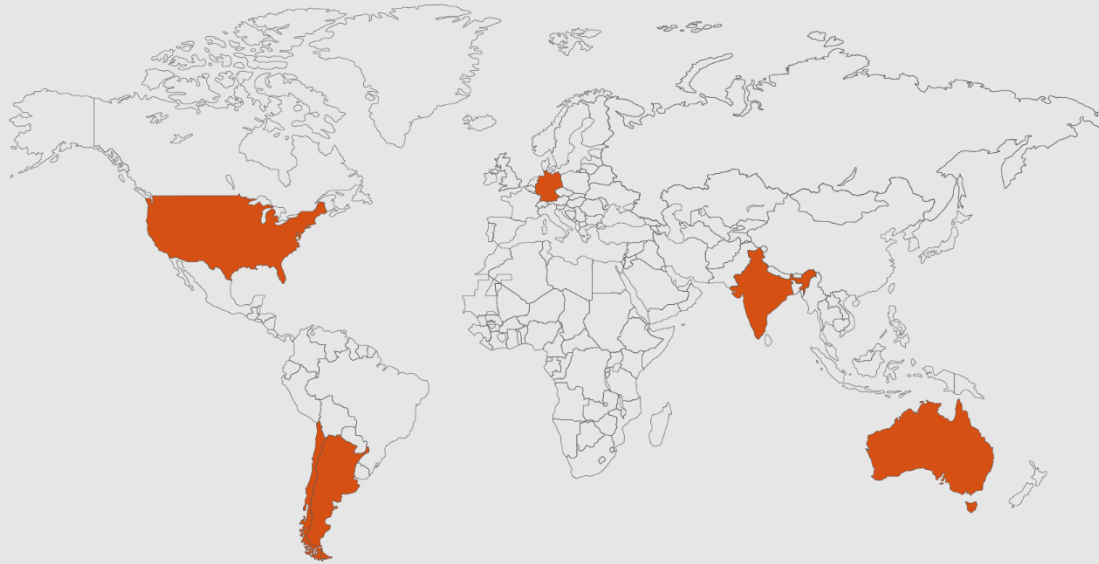


¹World excluding China.
Source: Wood Mackenzie

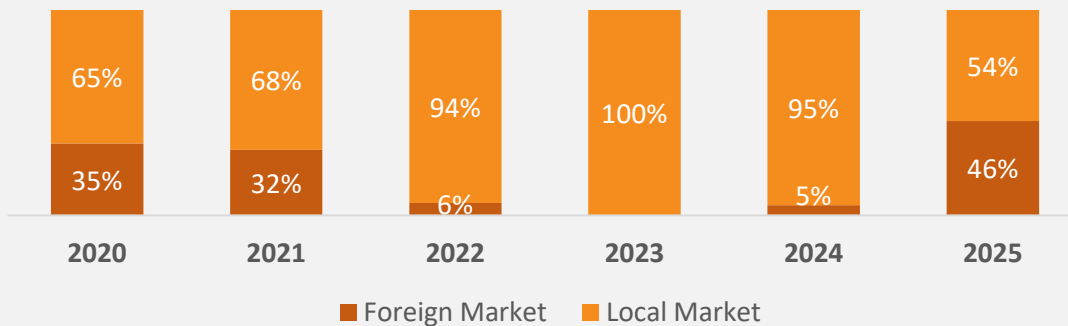
AERIS IN THE GLOBAL MARKET

WORLD

-  USA
-  Chile
-  Argentina
-  Australia
-  Germany
-  India



Aeris production by destination (% of GW)



Aeris has consolidated as a global blade supplier.

Closeness to the Pecém Port and application of Lean concepts in blade shipment reduce logistics costs for customers and make Aeris even more competitive globally.

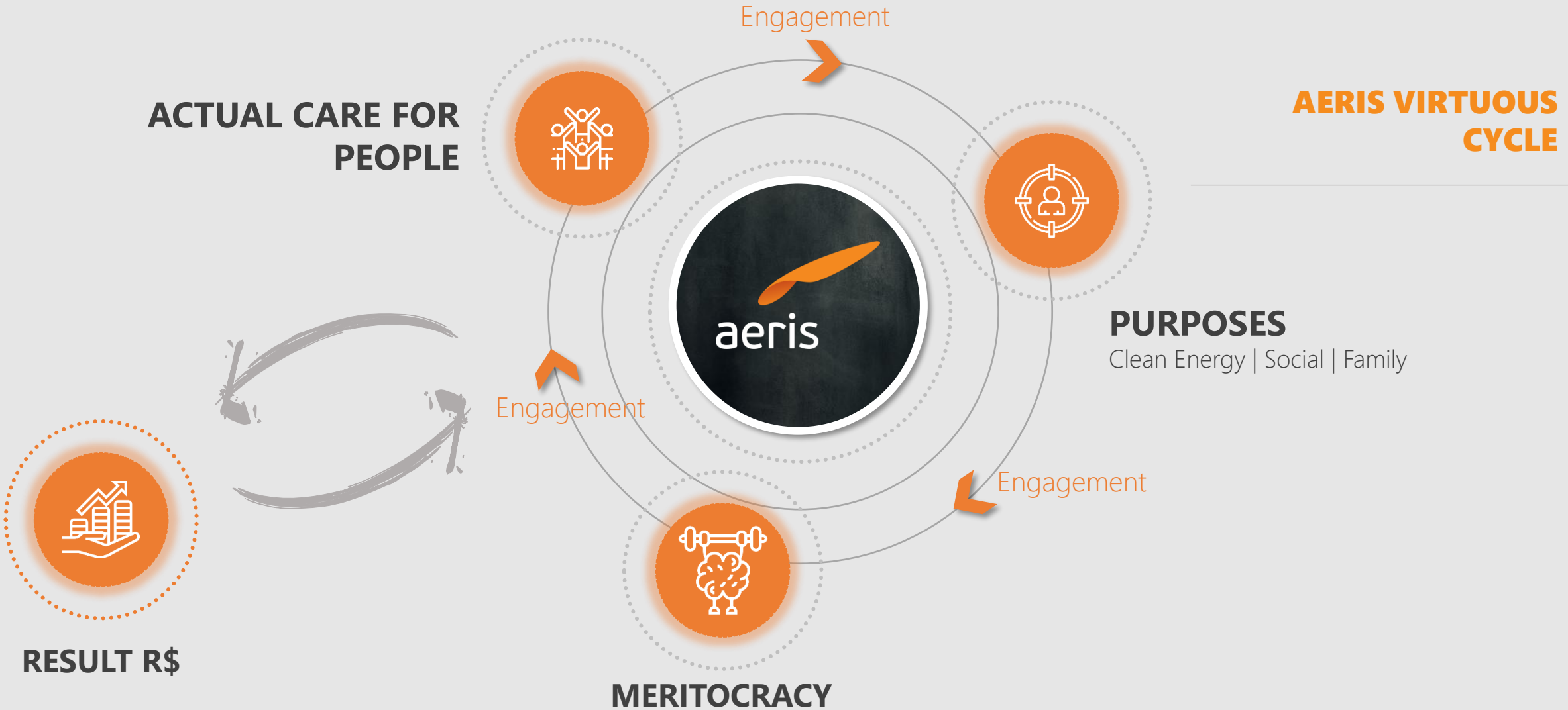
Service team with multinational presence results in higher after-sale comfort.



aeris

OUR
WAY OF BEING

AERIS CULTURE



WE ARE SIGNATORIES TO THE GLOBAL COMPACT

we have been part of a global
agenda since 2016



OBJETIVOS DE DESENVOLVIMENTO SUSTENTÁVEL



generation of jobs and income, education and clean energy.

SOCIAL INTELLIGENCE



"Adote um Sorriso" aims to motivate employees in actions to promote childhood in October, in activities related to Children's Day in the community.



"Gente que Faz na Comunidade" engages employees in the creation of lectures, courses, and workshops that contribute to the training of the surrounding communities.



"Mentoria Jovem Aeris" is an action aimed to increase the employability of the communities' young adults through the development of technical, behavioral, and cultural skills.



"Projeto Ventos do Saber" turns public school libraries into spaces for leisure and interaction, and carries out educational activities focused on reading.



The **Social Intelligence Committee** and the **Diversity and Inclusion Committee** are groups of volunteer employees from several departments focused on implementing Social Responsibility and Diversity and Inclusion programs and actions.



"Escolinha de Triathlon Aeris" is a project that supports the practice of sports by offering facilities, equipment and trained professionals for 50 children in the region.



"MIAU" aims to disseminate quality audiovisual content for children, democratizing access to movie theaters.



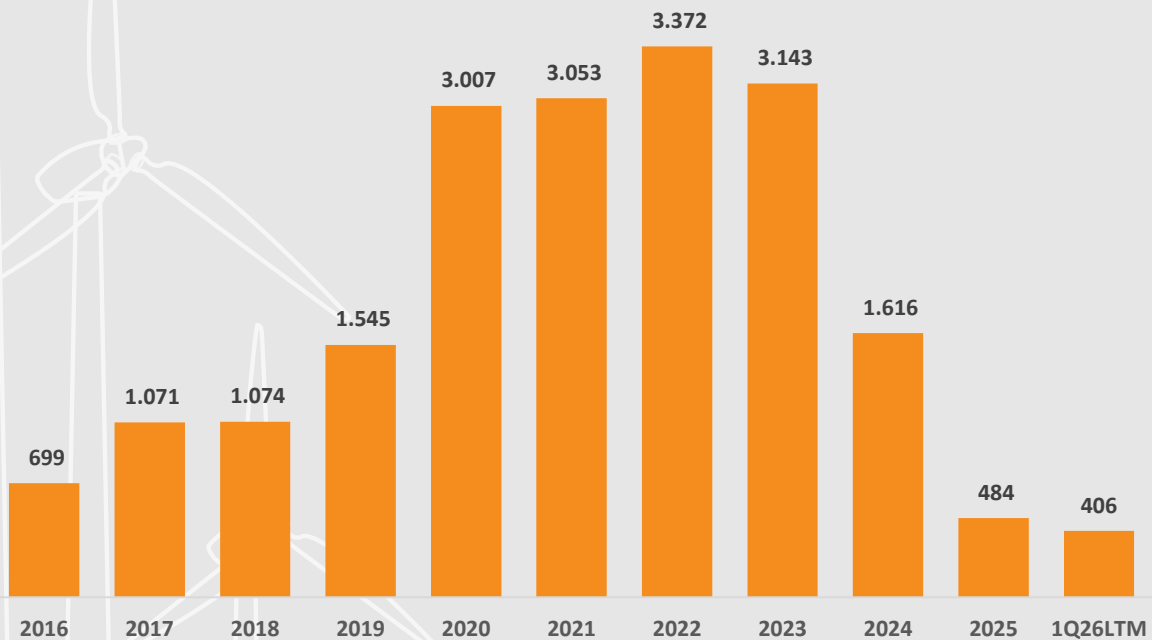
"Ventos Solidários" joins forces to provide important services to the population through a joint, integrated and free effort in the health, leisure, education and citizenship areas.

OPERATIONAL AND FINANCIAL HIGHLIGHTS

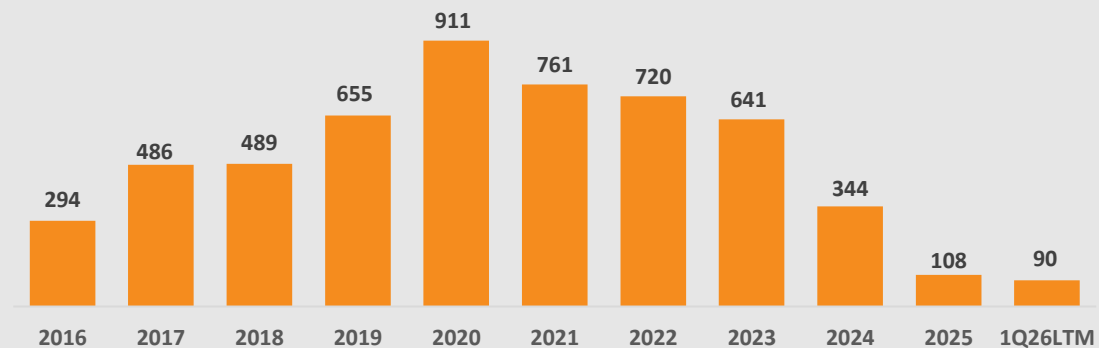


OPERATIONAL HIGHLIGHTS

MW per year

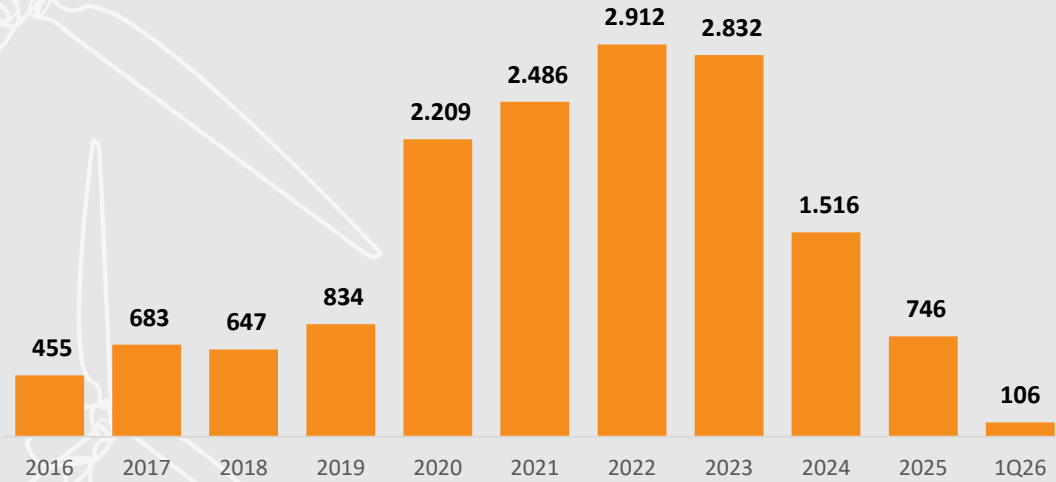


Sets per year

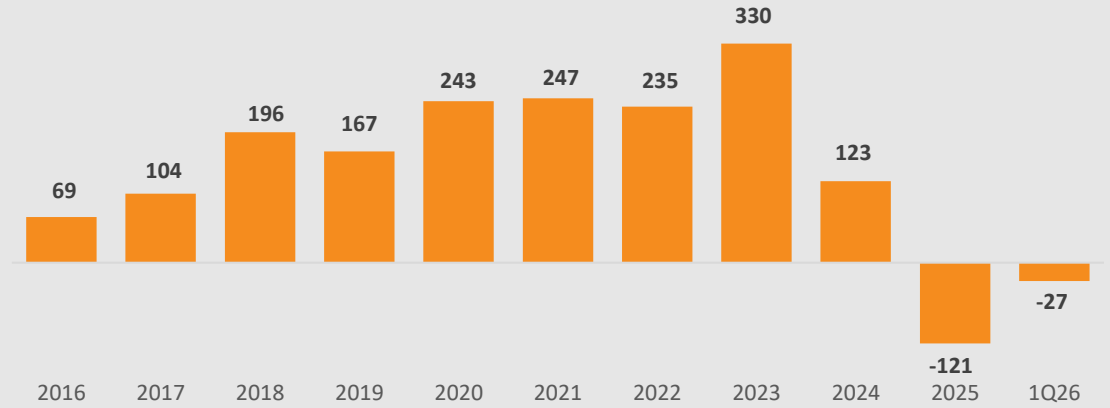


FINANCIAL HIGHLIGHTS

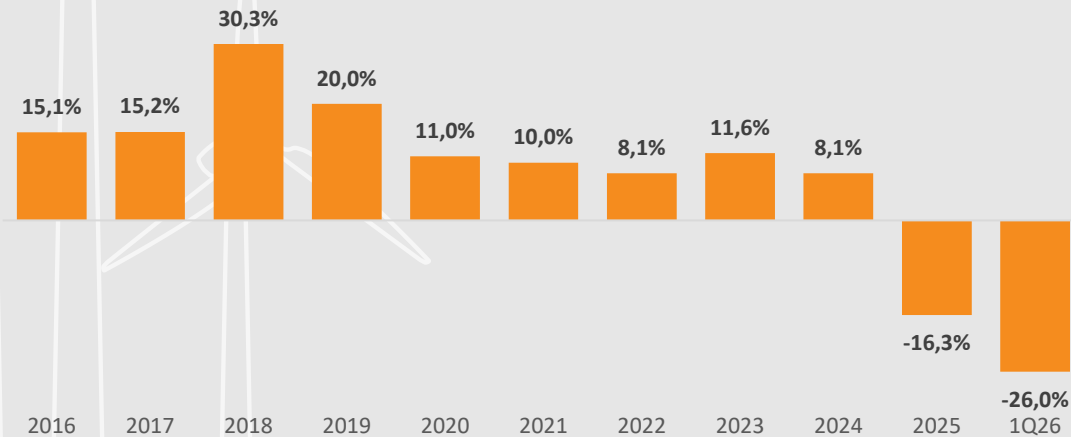
Net Revenue (R\$MM)



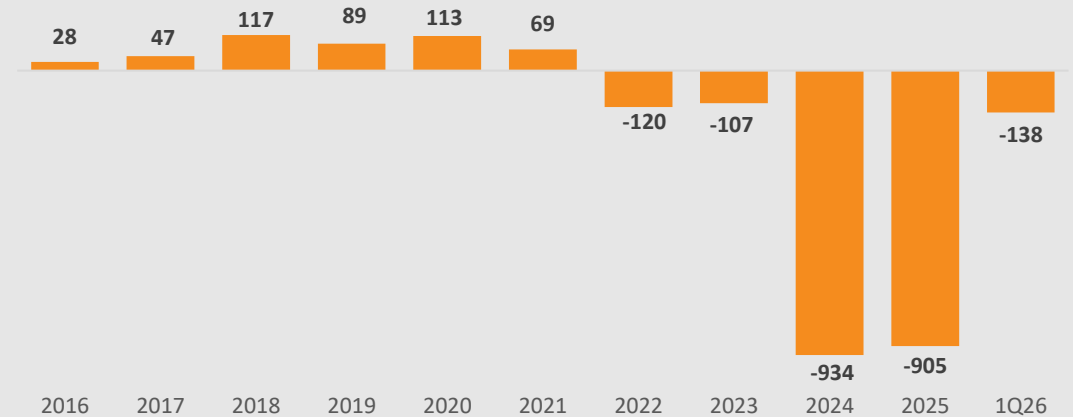
EBITDA (R\$MM)*



EBITDA Margin*



Net Income/ Net Loss (R\$MM)



*EBITDA Adjusted



OBJETIVOS
DE DESENVOLVIMENTO
SUSTENTÁVEL



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