



**OUR WAY OF
BEING**



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Additional information may be requested from AERIS INDÚSTRIA E COMÉRCIO DE EQUIPAMENTOS PARA GERAÇÃO DE ENERGIA S.A. by phone at +55 (85) 3304-5858 or at the address: Rodovia CE-155, S/N, km 02, Pecém Industrial and Port Complex, ZIP Code 61.680-000, Caucaia – CE, Brazil.



RATINGS

LONG-TERM

FitchRatings

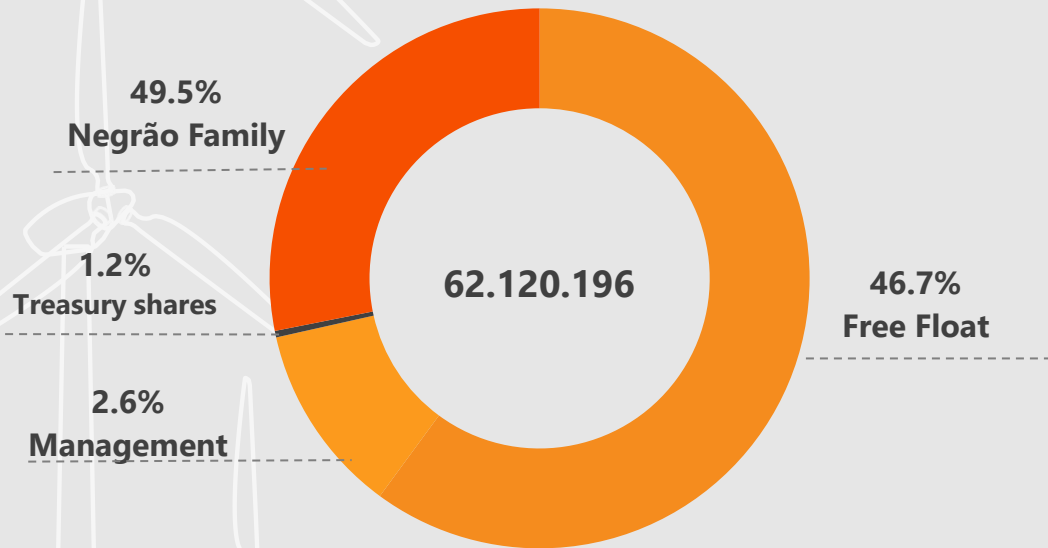
CCC-(bra)



aeris

CORPORATE MANAGEMENT

OWNERSHIP STRUCTURE (1)



BOARD OF DIRECTORS

Gisela Negrão

Chair of the Board of Directors

**Claus Henning Bernhard
Paulo von Heydebreck**
Independent Board member

Luiz Henrique Thonon
Board member

Alexandre Sarnes Negrão
Board member

Marcos Grodetzky
*Independent Board member and
Coordinator of the Committee*

Valdenise dos Santos Menezes
Member of the Committee

Patrícia Latorre
Member of the Committee

AUDIT COMMITTEE

ESG



E

ENVIRONMENTAL

We follow the industry's strictest environmental standards, and our business model furthers the generation of clean and renewable energy



S

SOCIAL

Commitment to the social and economic development of local communities through massive job creation and incentives to social programs



G

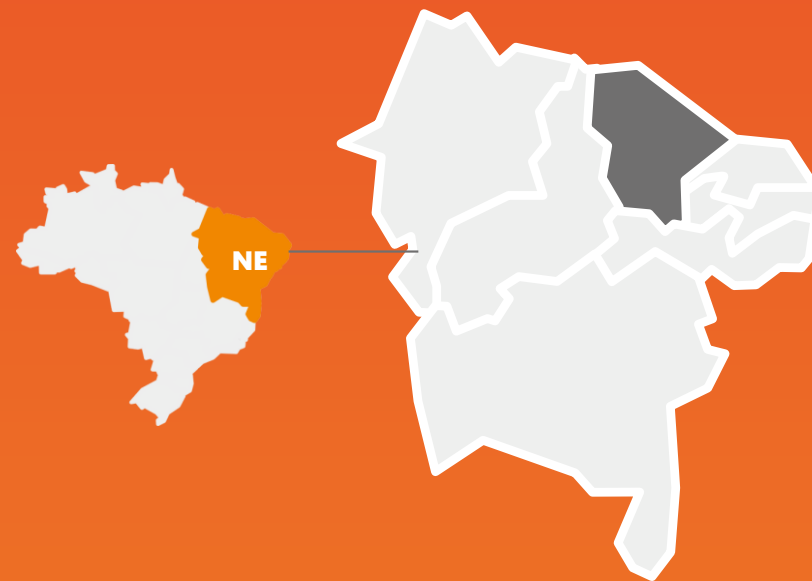
GOVERNANCE

World-class corporate governance with an independent board of directors (40%), supported by a statutory audit committee with external and independent members



ABOUT US

INDUSTRY OVERVIEW



~ 1,800 employees



Industrial Park
of Pecém—
Ceará, Brazil



Over 2 million m² total area,
with 205.9 m² of built area



ABOUT US



Largest manufacturer of wind turbine blades in Latin America.



Products manufactured following the most advanced manufacturing processes and complying with the strictest quality requirements.



State-of-the-art factory, reference in productivity and strategic location.

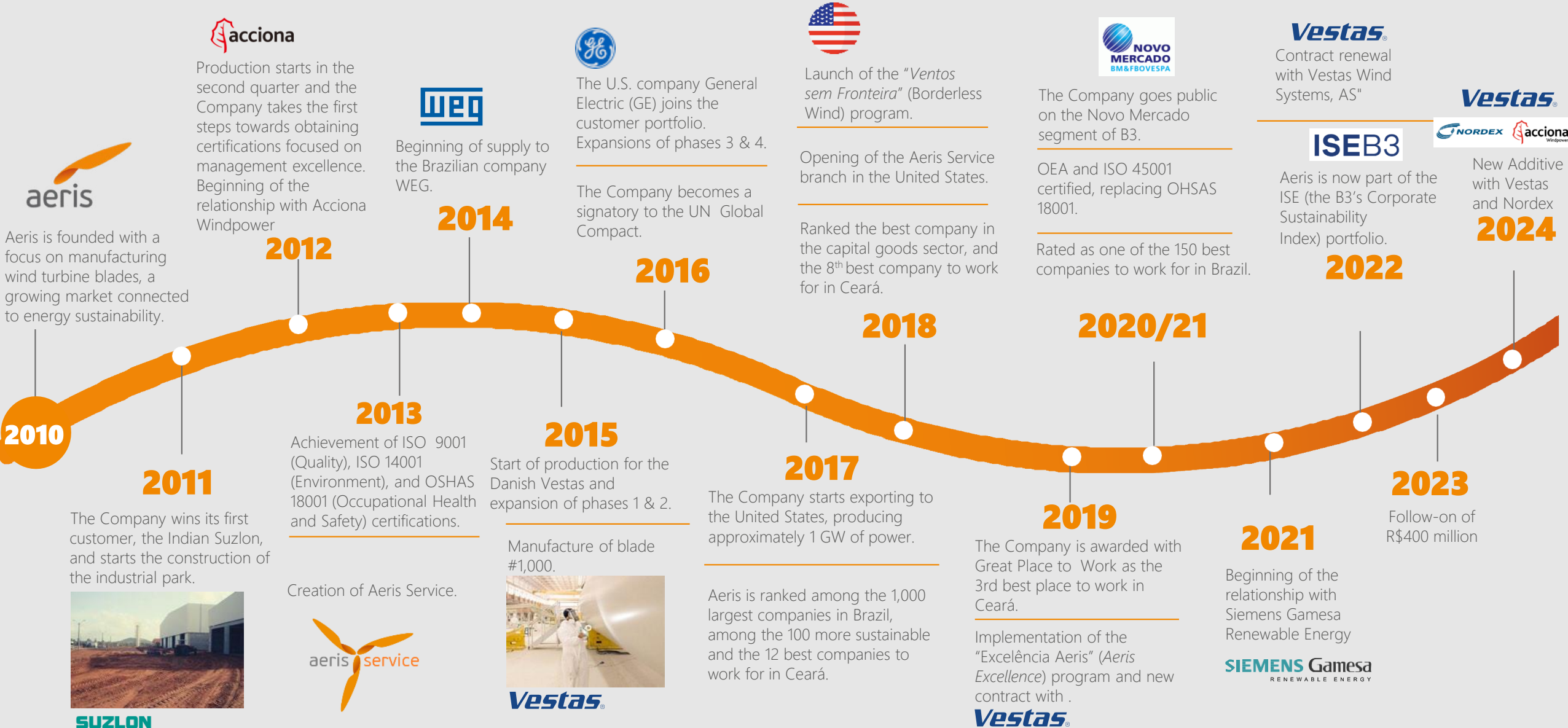


Established to grow with the excellent global perspectives for the wind sector.



OUR HISTORY

A DECADE EVOLVING



OUR HISTORY

EXPANSION

2012



18.000 m²

2017



55.000 m²

2020



100.000 m²

Pecém
I e III

2024

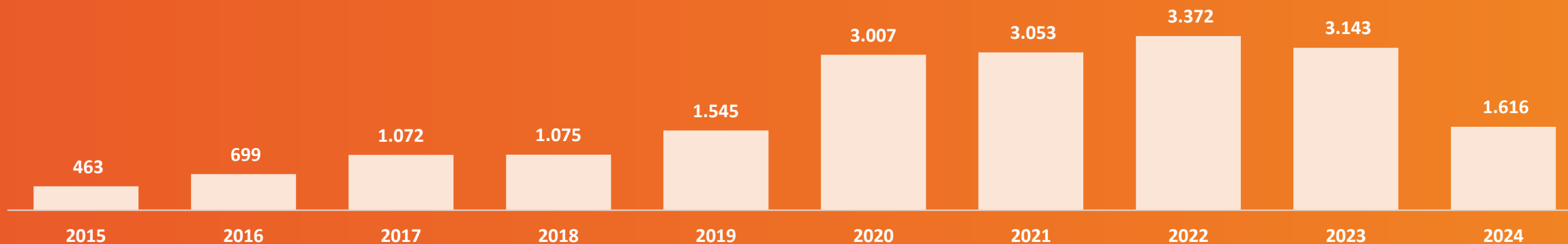
Pecém
II



205.907 m²

Fonte: Google Earth Pro

Production (MW equivalent)

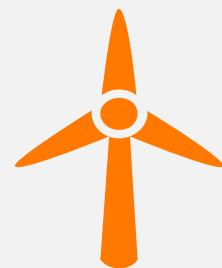


VALUE CHAIN

INPUTS



WIND TURBINE



GE Renewable Energy

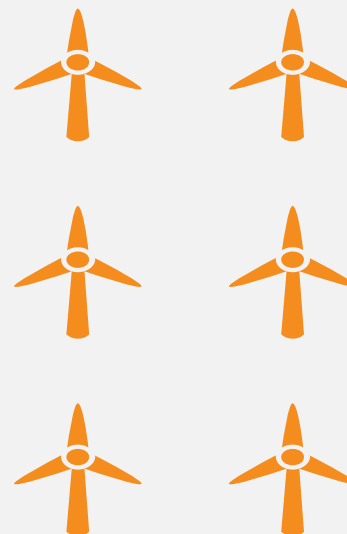
SIEMENS Gamesa
RENEWABLE ENERGY

Vestas



Development and Manufacture of Wind
Turbines

WIND FARM



aeris

Blade
manufacturing &
Tooling

aeris **service**

Inspection and repair of
wind turbine blades



TRANSMISSION

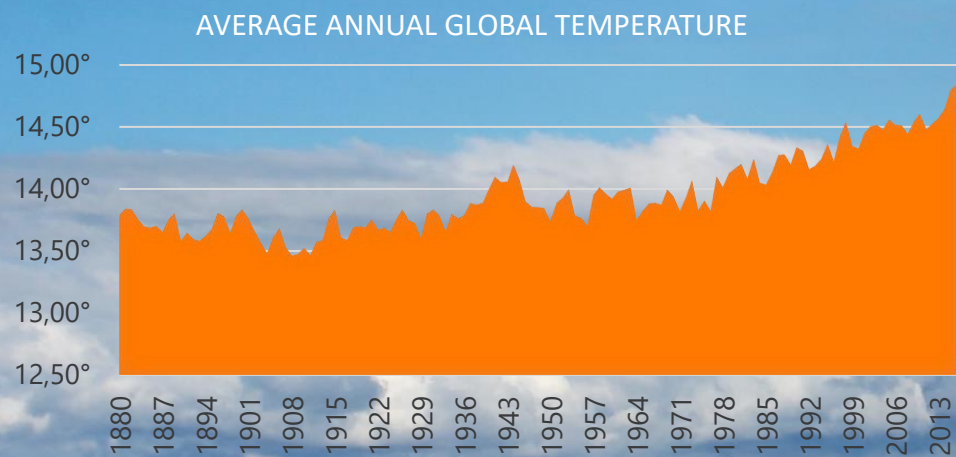
DISTRIBUTION

CONSUMPTION



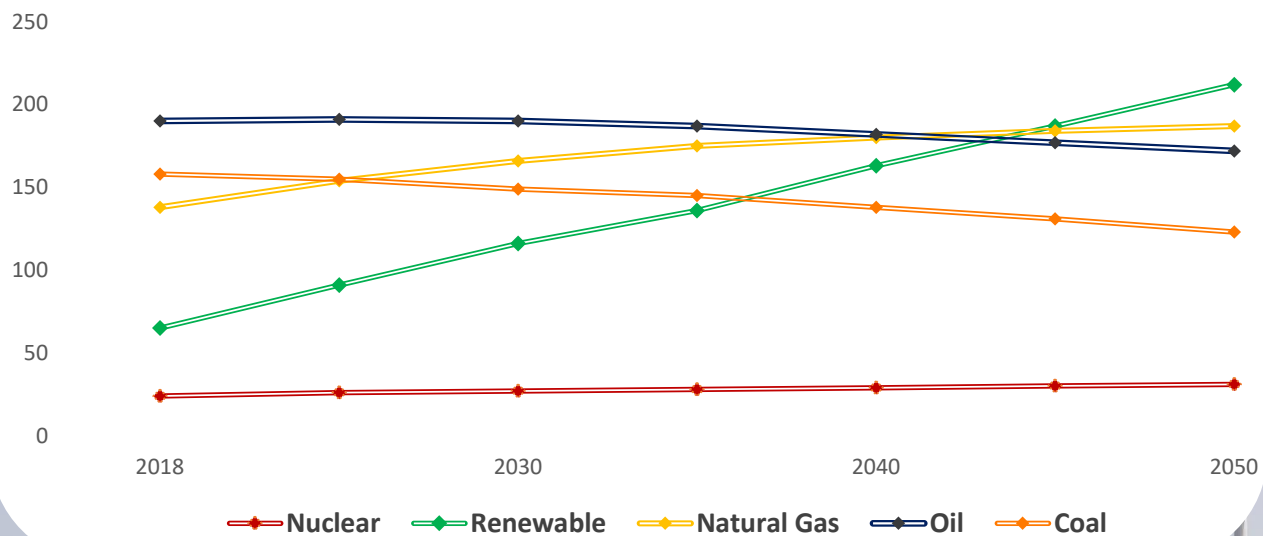
ENERGY TRANSITION

Climate problems, such as global warming, increase the share of renewable energy in the next few decades.

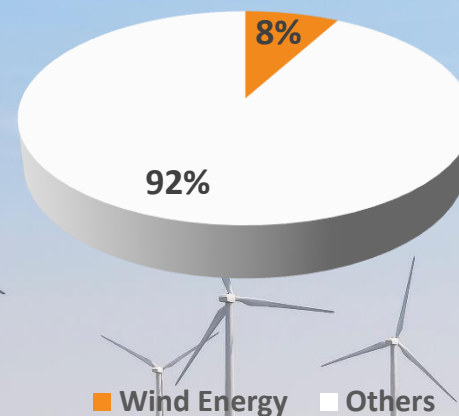


ENERGY TRANSITION

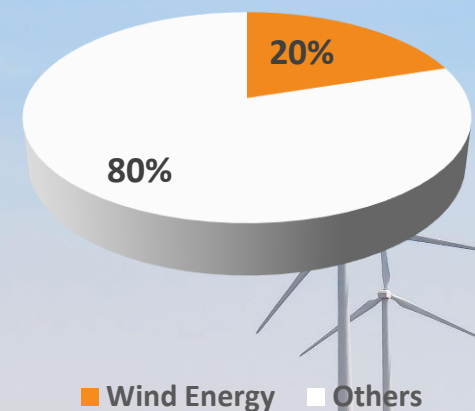
Energy consumption worldwide (exajoules)



2019
7,556 GW



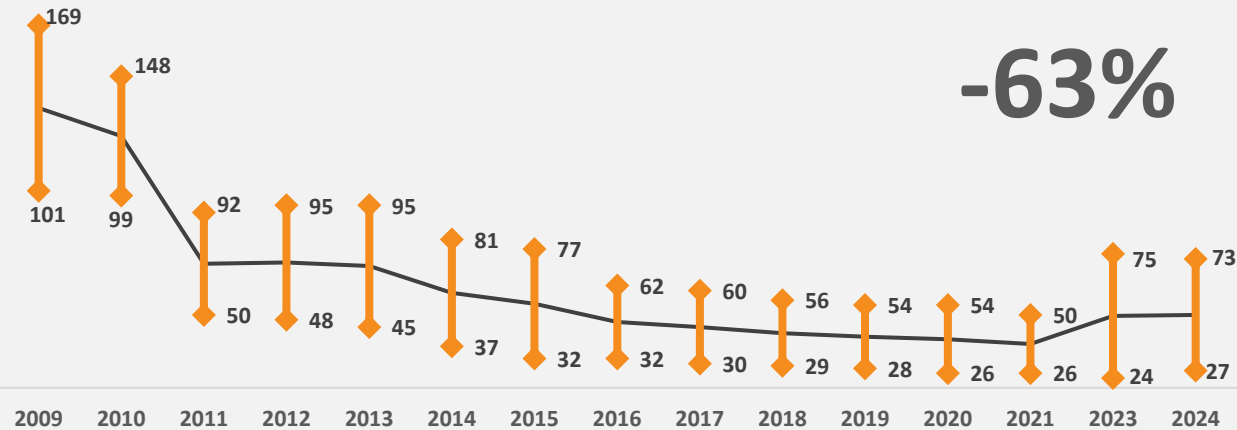
2050
20,391 GW



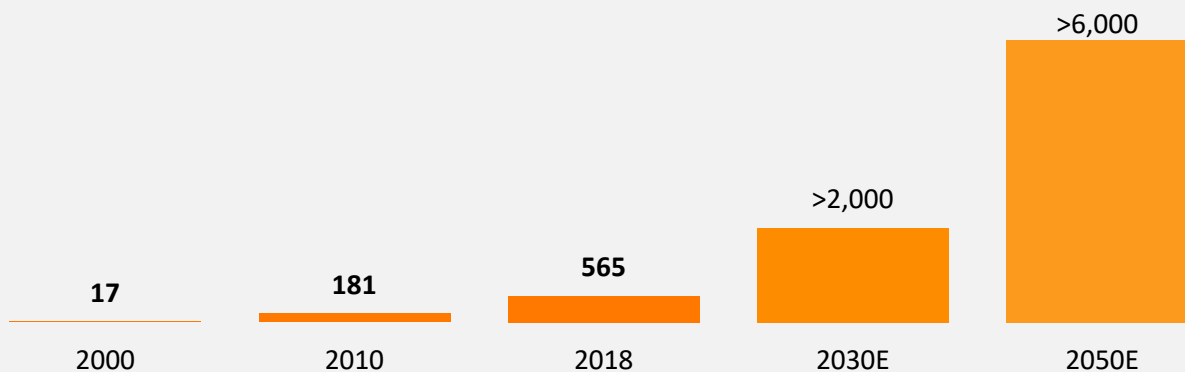
WIND ENERGY MARKET

WORLD

Cost of unsubsidized wind power (\$/MWh)



Accumulated wind capacity in the world (GW)



HIGHLIGHTS

Levelized cost of energy (LCOE) fell by 63% in the last decade, making wind energy a key player in energy transition.

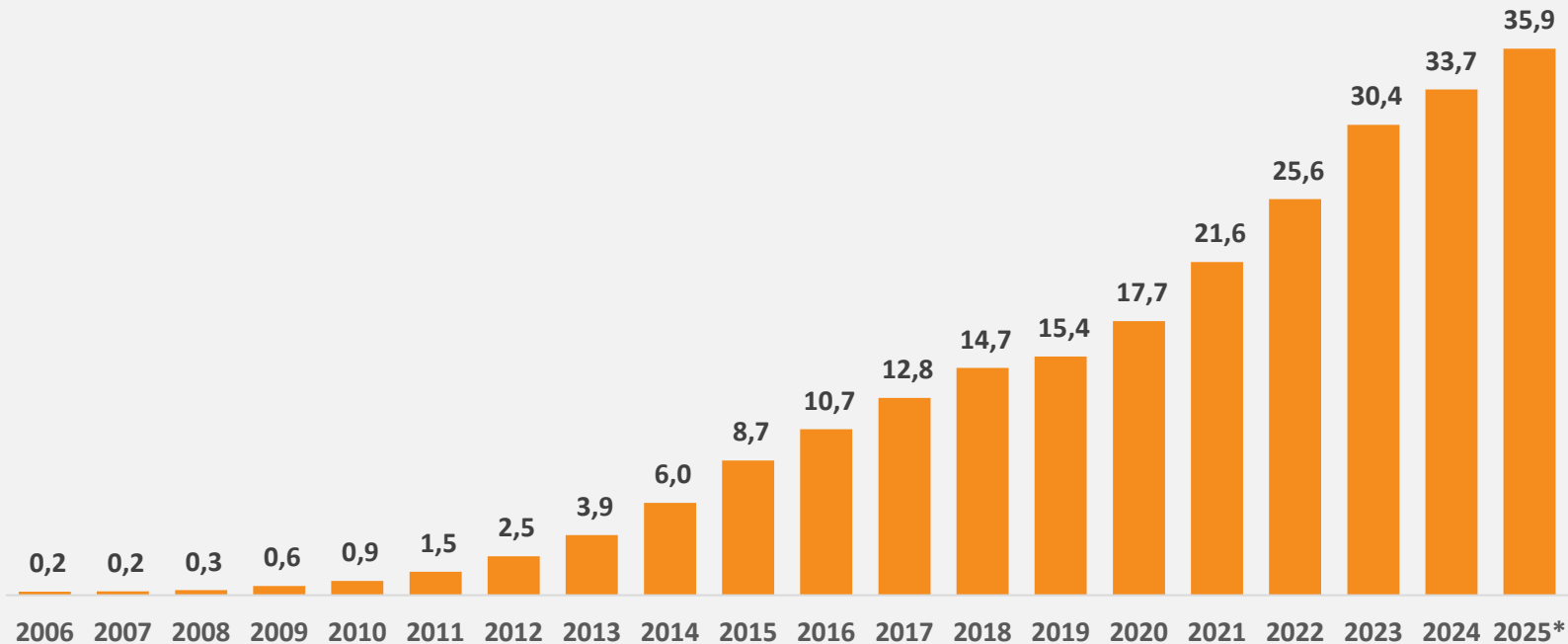
The installed capacity should triple by 2030, and triple again by 2050.

Source: Lazard Levelized Cost of Energy Analysis e Future of Wind 2019 (Irena)

WIND ENERGY MARKET

BRAZIL

Accumulated Wind Capacity - Brazil (GW)



Sources: Abeeólica Infovento 39
Installation forecast by the end of the year

HIGHLIGHTS

- Average capacity factor in Brazil exceeds global average 40% vs 34%

Sources: Global Wind Energy Council.

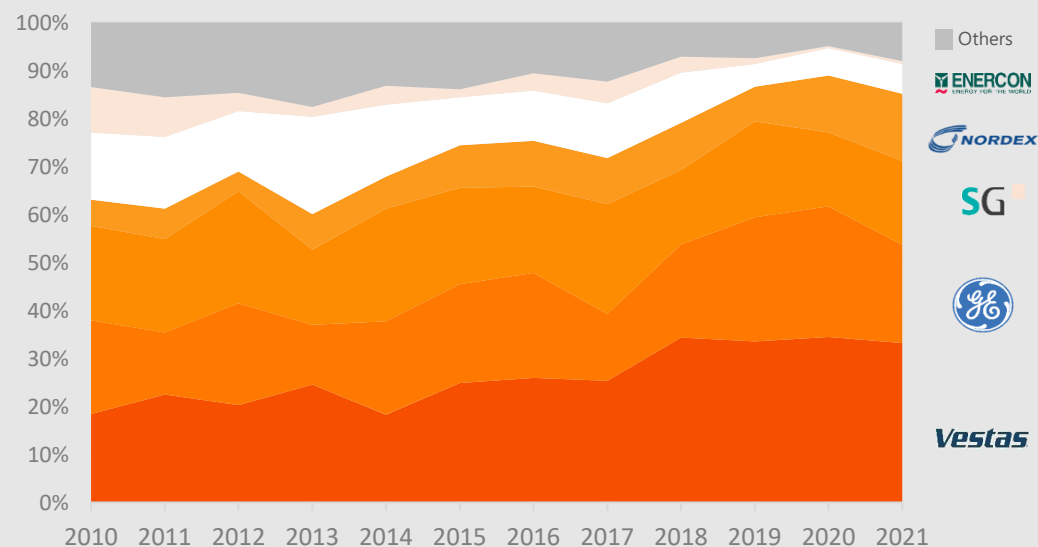
MARKET CONSOLIDATION AND OUTSOURCING

Market share OEMs¹

Wind turbine manufacturers have undergone intense consolidation in the last few years.

Western world is concentrated in a few companies.

Chinese manufacturers remain isolated, accounting for less than 2.0% outside China.

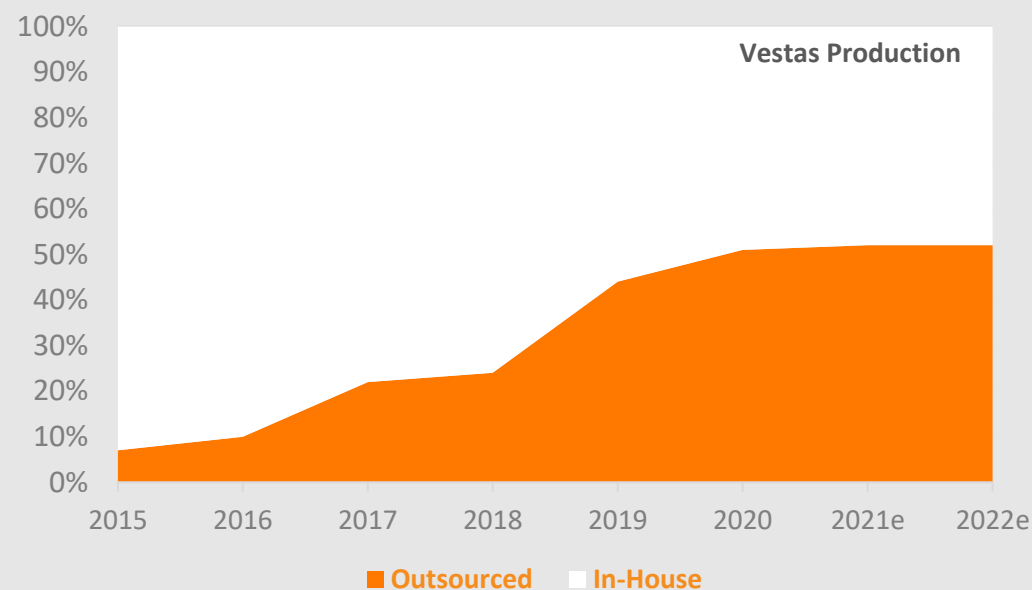


¹World excluding China.
Source: Wood Mackenzie

Outsourcing trend

Increase of the blade manufacturing outsourcing process, moving up from less than 20% 10 years ago to more than 50% today.

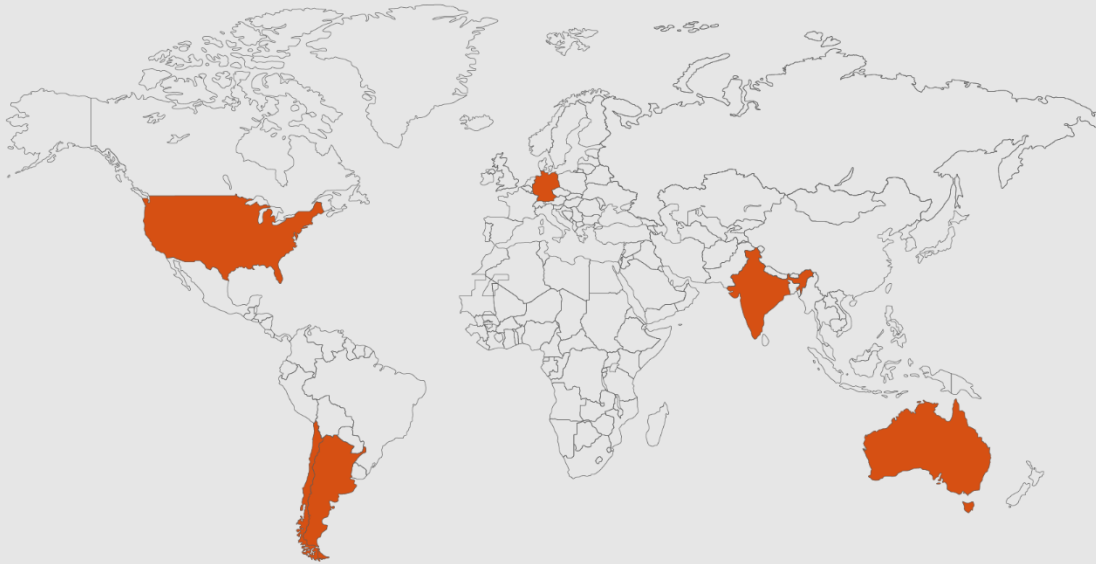
Aeris is established to increase participation in all customers.



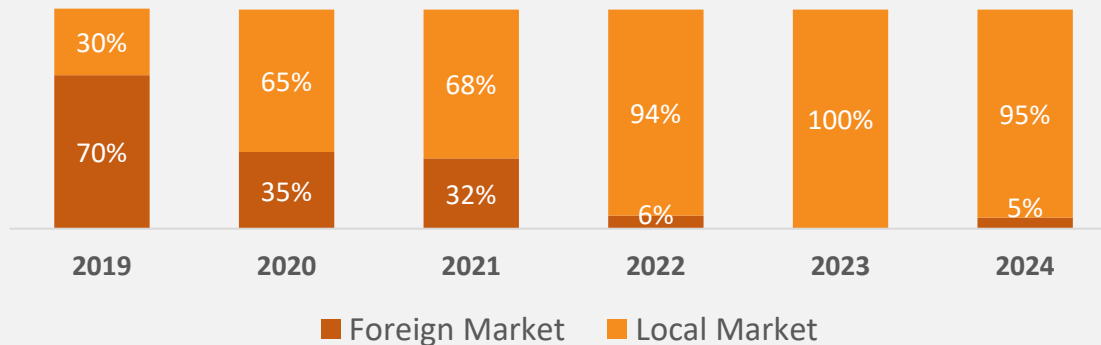
AERIS IN THE GLOBAL MARKET

WORLD

-  USA
-  Chile
-  Argentina
-  Australia
-  Germany
-  India



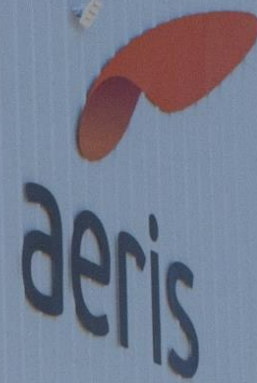
Aeris production by destination (% of GW)



Aeris has consolidated as a global blade supplier.

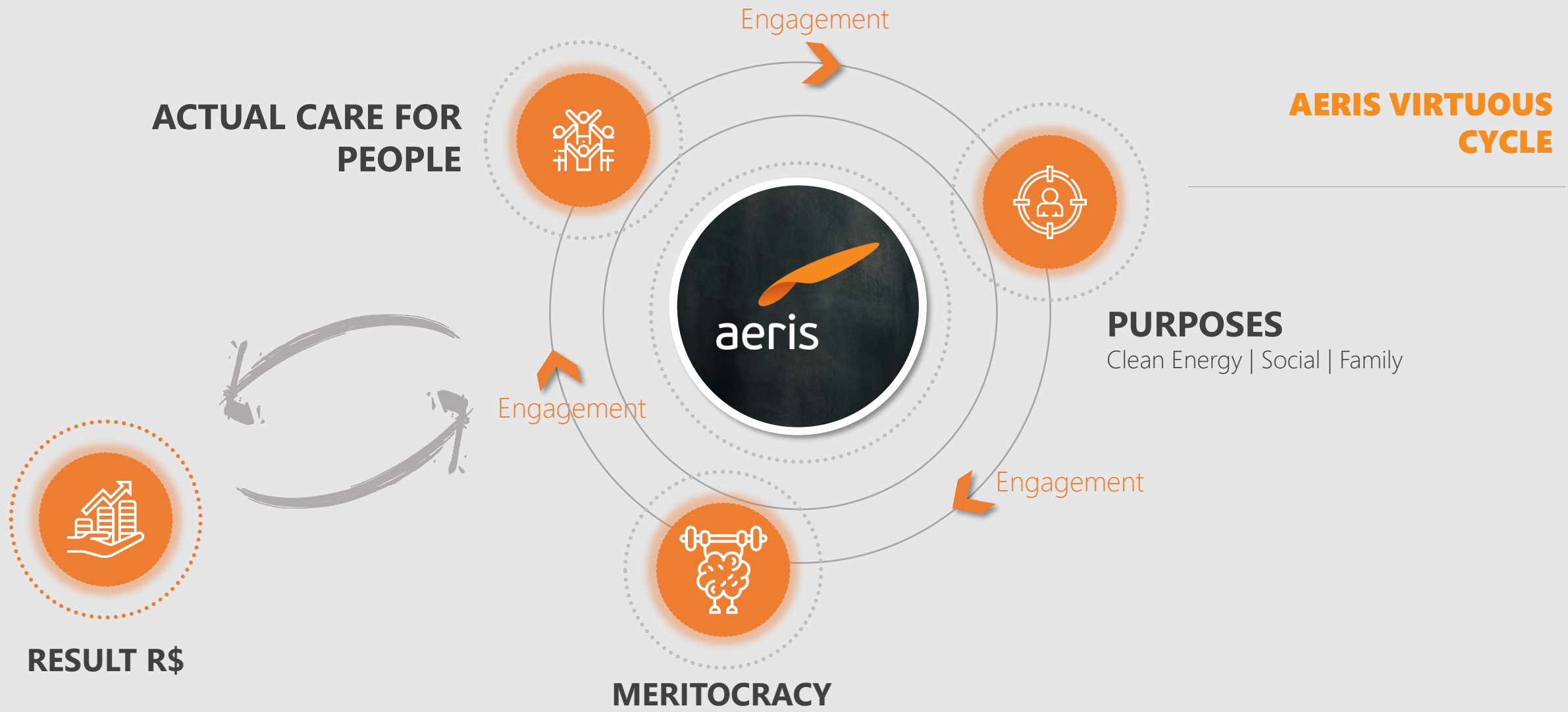
Closeness to the Pecém Port and application of Lean concepts in blade shipment reduce logistics costs for customers and make Aeris even more competitive globally.

Service team with multinational presence results in higher after-sale comfort.



OUR
WAY OF BEING

AERIS CULTURE



WE ARE SIGNATORIES TO THE GLOBAL COMPACT

we have been part of a global
agenda since 2016



OBJETIVOS DE DESENVOLVIMENTO SUSTENTÁVEL



generation of jobs and income, education and clean
energy.

SOCIAL INTELLIGENCE



"Adote um Sorriso" aims to motivate employees in actions to promote childhood in October, in activities related to Children's Day in the community.



"Gente que Faz na Comunidade" engages employees in the creation of lectures, courses, and workshops that contribute to the training of the surrounding communities.



The *Social Intelligence Committee* and the *Diversity and Inclusion Committee* are groups of volunteer employees from several departments focused on implementing Social Responsibility and Diversity and Inclusion programs and actions.



"Projeto Ventos do Saber" turns public school libraries into spaces for leisure and interaction, and carries out educational activities focused on reading.



"Mentoria Jovem Aeris" is an action aimed to increase the employability of the communities' young adults through the development of technical, behavioral, and cultural skills.



"Ventos Solidários" joins forces to provide important services to the population through a joint, integrated and free effort in the health, leisure, education and citizenship areas.



"MIAU" aims to disseminate quality audiovisual content for children, democratizing access to movie theaters.



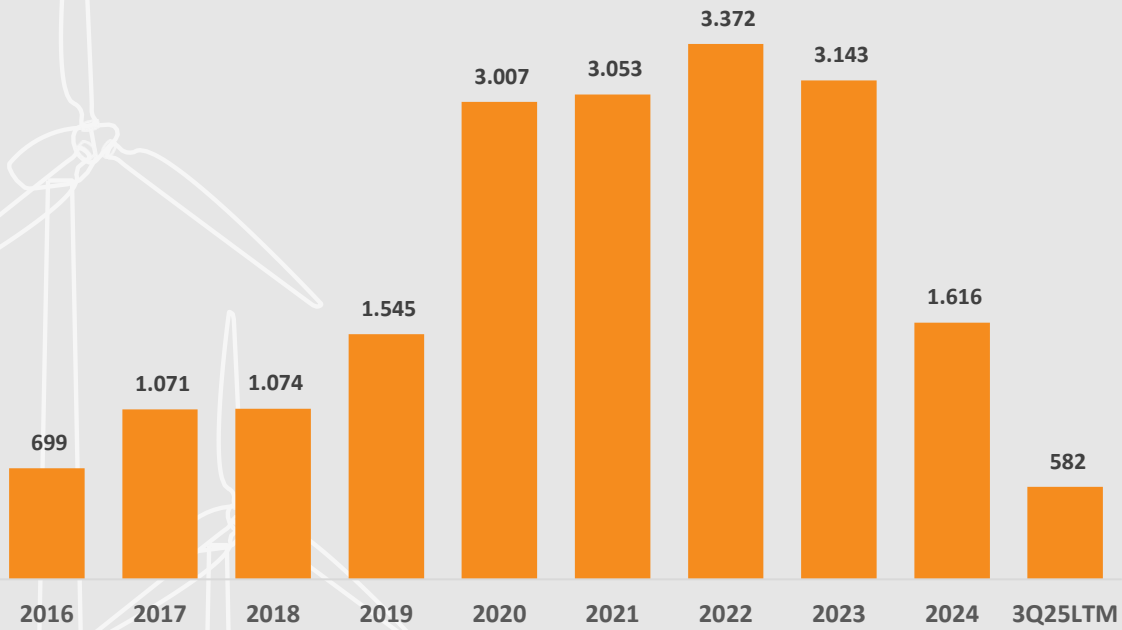
"Escolinha de Triathlon Aeris" is a project that supports the practice of sports by offering facilities, equipment and trained professionals for 50 children in the region.

OPERATIONAL AND FINANCIAL HIGHLIGHTS

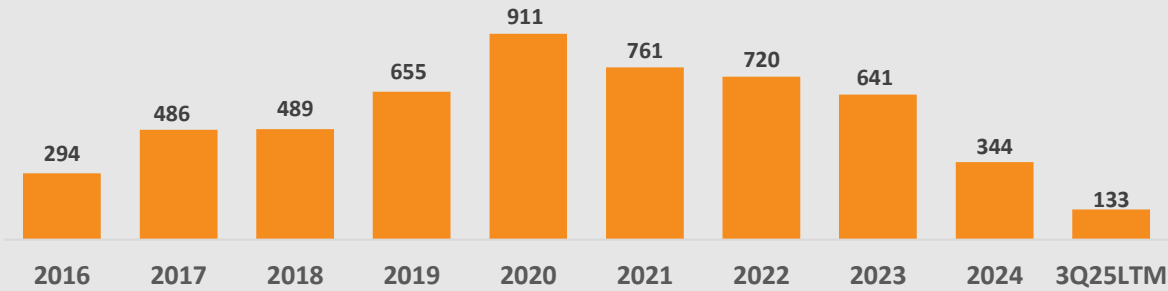


OPERATIONAL HIGHLIGHTS

MW per year

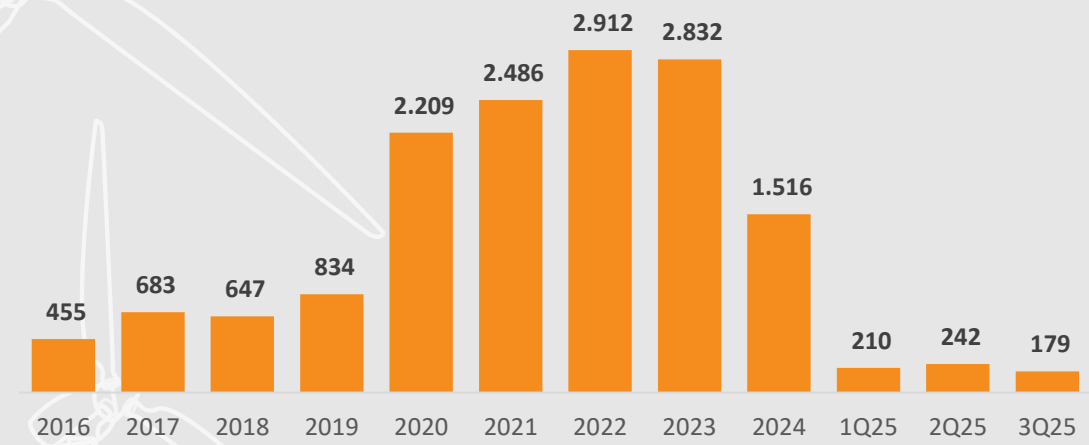


Sets per year

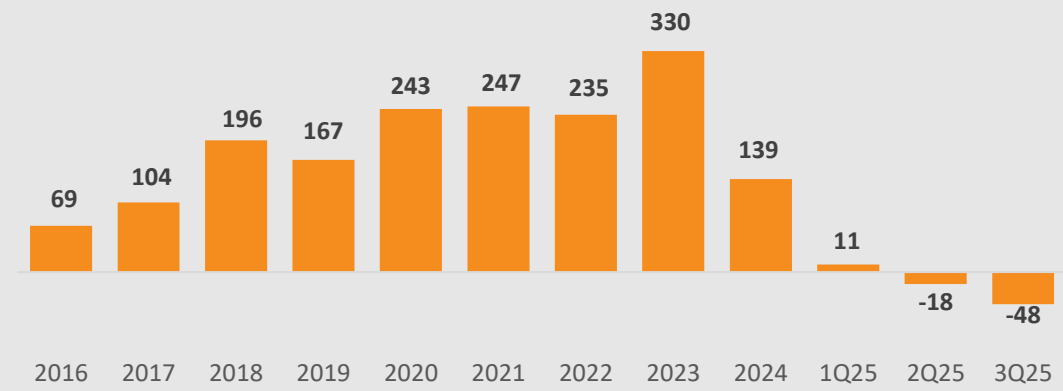


FINANCIAL HIGHLIGHTS

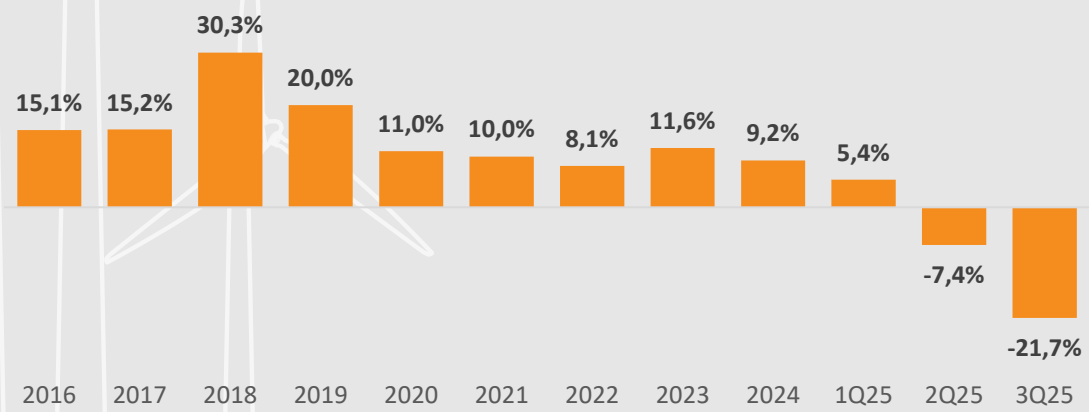
Net Revenue (R\$MM)



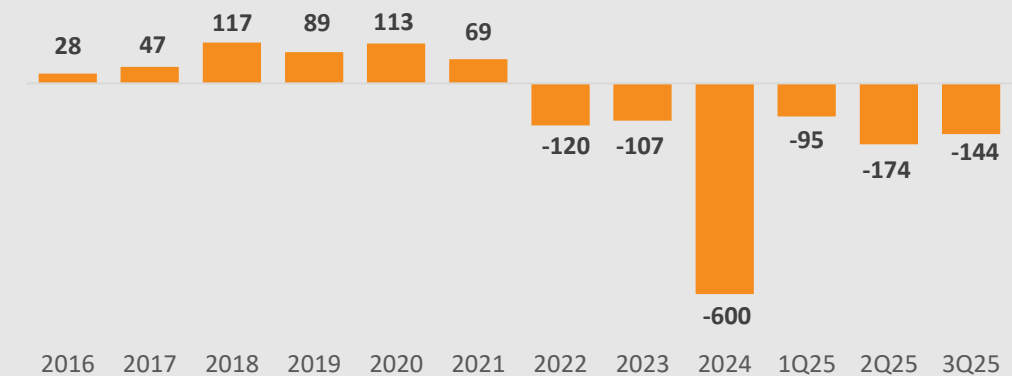
EBITDA (R\$MM)*



EBITDA Margin*



Net Income/ Net Loss (R\$MM)



*EBITDA Adjusted



OBJETIVOS
DE DESENVOLVIMENTO
SUSTENTÁVEL



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